

Piraeus, 20/12/2023

Subject: Clarifications regarding the tender for the "Network Equipment upgrade in Ferry and Cruise premises of PPA S.A. Passenger Port"

Interested parties are kindly requested to refer to all clarifications and additional information published by PPA S.A. in relation to the in subject tender. Therefore, please visit regularly PPA SA website in order to be kept updated on the latest information for this tender.

The present reply constitutes an integral part of the Call.

Question 1

".....Please confirm that the period of validity of the required participation and/or award documents is similar to which is determined in paragraph 12, article 80 of the Law 4412/2016 as amended and in force for public tenders. In case the above do not apply, please specify the desired period of validity of the above-mentioned documents....."

Answer 1

It is stated that the current tender procedure does not constitute a public tender subject to Law 4412/2016. The participation and/or award documents must have been issued in the last six (6) months before the date of their submission, except from those concerning the latest Articles of representation, which must have been issued in the last thirty (30) working days before the date of their submission".

Question 2

"..... In the "CALL OF TENDER FOR THE CRUISE AND FERRY IT NETWORK UPGRADE" in page 10 it is mentioned: "par. 9. ELIGIBLE TO TENDER PARTICIPATION. Candidates Eligible to participate in the present open tender are companies:.... 2. that have an experience in similar projects during the last five (5) years, related to network infrastructure projects (cabling, racks, etc.) and Network equipment installation and configuration. In order to verify that they indeed have the technical capability to carry out the assigned project, the above companies mentioned must, under penalty of exclusion, have completed or ongoing at least one project with a budget equal to or greater than €100,000.00 in the field of Electronical Equipment Works, and..."

Please confirm that projects in the field of Network equipment installation and configuration are considered as "Electronical Equipment Works" and so such projects, complying with time and budget requirements, fully cover the required technical capability of the bidders and their eligibility to participate in the tender.

Moreover in p. 12 it is stated "par. 10.1. PARTICIPATION DOCUMENTS & TECHNICAL OFFER The sealed subfolder of the "Participation documents & Technical Offer" must include, on pain of rejection of the Offer, the following documents:.... v. A reference list regarding previous similar projects for the last (2) two years according to article 9.2. containing the awarded amount in the requested category of work, the time and place of the projects;...."

Please confirm that "the last (2) two years" is a typo and that the correct reference is "the last (5) five years"....."

Answer 2

- a. *confirmed*
- b. *The last (2) two years” is a typo and that the correct reference is “the last (5) five years*

Question 3

“.....Please confirm that all requested participation, technical and financial offer documentation can also be signed with a qualified electronic signature (use of a USB token) supported by a qualified certificate issued by an authorized certification service provider, included in the trusted list provided for in Decision 2009/767/EC (as amended and in force), and in accordance with the provisions of Regulation (EU) 910/2014 (EIDAS regulation).....”

Answer 3

It is confirmed that all requested participation, technical, and financial offer documentation can also be signed with a qualified electronic signature (using a USB token) accompanied by the respective valid certificate, including the expiry date of the Digital Signature Certificate.

Question 4

“.....It is mentioned in Annex A: Financial Proposal Submission Form, Item# 22: 3 Years warranty Services (according to C.8.4 [E.9.4])

The respective Warranty cost is requested to be presented and must be equal with the Maintenance Services Cost which is Optional and could be ordered after the duration of the warrantee period, as specified in E.9.4 of Annex E. more specifically, it is stated that one month before the end of the Warranty period, PPA is entitled to exercise its right to purchase optional Maintenance services for three (3) more years.

Please verify, based on the above, that PPA will order the respective Maintenance services at the price of Item# 22, three (3) years after the Warranty and on top of GRANT TOTAL PRICE.....”

Answer 4

Confirmed

Question 5

".....In §16 PAYMENT TERMS (pg.16) of the Tender it is stated that "All prices quoted should be inclusive of any applicable withholding tax."

Please clarify whether our quoted prices in Annex A Financial Offer should include the VAT or not....."

Answer 5

It is clarified that the quoted prices in Annex A Financial offer should include VAT as per amended "FINANCIAL PROPOSAL SUBMISSION FORMS" which is attached to this clarification.

Question 6

*".....Please confirm that requirement 1.4 in ANNEX E – TECHNICAL SPECIFICATIONS REQUIREMENTS, Table "E.1 Network Equipment" does not refer on the (two) 2*10/100/1000BASE-T uplink ports in requirement 1.2...."*

Answer 6

Confirmed

Question 7

".....Please confirm that the result of the detailed site survey in CRUISE TERMINAL TA regarding the "RACK BOOTH 1" is that the replacement Rack must be at least 47U.

Also confirm that the new Rack is included in the requested number of ten (10) Racks size 42U in the table "E.2. Rack Equipment""

Answer 7

Confirmed

Question 8

“.....Please inform us if there is a need for castors on all or some of the offered Racks. In case you need them, please clarify the desired number of castors sets.....”

Answer 8

Only In 47U and 42U racks castors should be included.

Question 9

“.....9. Please clarify whether a required lifter for the installation of fiber cable is responsibility of the Contractor.....”

Answer 9

Yes, is contractor’s responsibility.

Question 10

“.....10. In ANNEX E – TECHNICAL SPECIFICATIONS REQUIREMENTS, Table “E.2 Rack Equipment” regarding the open and closed type cable managers, the requirements are to provide forty (40) pieces for each type. As discussed in the site survey, it is required to offer one (1) closed cable manager for each new Fiber patch panel and new Access Switch and two (2) closed cable manager for each fiber switch (type 4 switch). The result is a total number of eighty-two (82) closed type cable managers and twenty-two (22) open type cable managers. Please advise with the final required quantities.....”

Answer 10

Regarding the open and closed type cable managers, the requirements are to provide forty (40) pieces for each type. For additional need, the existing cable managers will be used during the migration.

Question 11

*“.....In the framework of the Tender procedure regarding the CALL OF TENDER FOR THE CRUISE AND FERRY IT NETWORK UPGRADE, you are kindly requested to extend the offer submission date **by 20 days**.....”*

Answer 11

An extension cannot be provided.

Question 12

*“.....you are kindly requested to extend the offer submission date **until 22.01.2024**. We are requesting the extension in order to have sufficient time to carry out a thorough analysis of the project, for reasons of project’s technical complexity but also due to heavy workload caused by our staff annual leaves in view of Christmas and New Year.....”*

Answer 12

An extension cannot be provided.